LEARNING OUTCOME BASED VOCATIONAL CURRICULUM

JOB ROLE: Dairy Farmer/Dairy Entrepreneur

(QUALIFICATION PACK: Ref. Id. AGR/Q4101)

SECTOR: Agriculture

Classes 11 and 12



PSS CENTRAL INSTITUTE OF VOCATIONAL EDUCATION

(a constituent unit of NCERT, under MHRD, Government of India)

Shyamla Hills, Bhopal- 462 013, M.P., India

http://www.psscive.ac.in



Gandhiji's Talisman

I will give you a talisman. Whenever you are in doubt or when the self becomes too much with you, apply the

following test:

Recall the face of the poorest and the weakest man whom you may have seen and ask yourself if the step you contemplate is going to be of any use to him. Will he gain anything by it? Will it restore him to a control over his own life and destiny? In other words, will it lead to Swaraj for the hungry and spiritually starving millions?

Then you will find your doubts and your self melting away.

magamini







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Dairy Farm management - Dairy farmer/dairy entrepreneur

June. 2017

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FOREWORD

The Pandit Sunderlal Sharma Central Institute of Vocational Education (PSSCIVE) a constituent of the National Council of Educational Research and Training (NCERT) is spearheading the efforts of developing learning outcome based curricula and courseware aimed at integrating both vocational and general qualifications to open pathways of career progression for students. It is a part of Centrally Sponsored Scheme of Vocationalisation of Secondary and Higher Secondary Education (CSSVSHSE) launched by the Ministry of Human Resource Development, Government of India in 2012. The PSS Central Institute of Vocational Education (PSSCIVE) is developing curricula under the project approved by the Project Approval Board (PAB) of Rashtriya Madhyamik Shiksha Abhiyan (RMSA). The main purpose of the competency based curricula is to bring about the improvement in teaching-learning process and working competences through learning outcomes embedded in the vocational subject.

It is a matter of great pleasure to introduce this learning outcome based curriculum as part of the vocational training packages for the job role of Greenhouse Operator. The curriculum has been developed for the secondary students of vocational education and is aligned to the National Occupation Standards (NOSs) of a job role identified and approved under the National Skill Qualification Framework (NSQF).

The curriculum aims to provide children with employability and vocational skills to support occupational mobility and lifelong learning. It will help them to acquire specific occupational skills that meet employers' immediate needs. The teaching process is to be performed through the interactive sessions in classrooms, practical activities in laboratories and workshops, projects, field visits, and professional experiences.

The curriculum has been developed and reviewed by a group of experts and their contributions are greatly acknowledged. The utility of the curriculum will be adjudged by the qualitative improvement that it brings about in teaching-learning. The feedback and suggestions on the content by the teachers and other stakeholders will be of immense value to us in bringing about further improvement in this document.

HRUSHIKESH SENAPATY

Director

National Council of Education Research and Training

PREFACE

India today stands poised at a very exciting juncture in its saga. The potential for achieving inclusive growth are immense and the possibilities are equally exciting. The world is looking at us to deliver sustainable growth and progress. To meet the growing expectations, India will largely depend upon its young workforce. The much-discussed demographic dividend will bring sustaining benefits only if this young workforce is skilled and its potential is channelized in the right direction.

In order to fulfil the growing aspirations of our youth and the demand of skilled human resource, the Ministry of Human Resource Development (MHRD), Government of India introduced the revised Centrally Sponsored Scheme of Vocationalisation of Secondary and Higher Secondary Education that aims to provide for the diversification of educational opportunities so as to enhance individual employability, reduce the mismatch between demand and supply of skilled manpower and provide an alternative for those pursuing higher education. For spearheading the scheme, the PSS Central Institute of Vocational Education (PSSCIVE) was entrusted the responsibility to develop learning outcome based curricula, student workbooks, teacher handbooks and e-learning materials for the job roles in various sectors, with growth potential for employment.

The PSSCIVE firmly believes that the vocationalisation of education in the nation need to be established on a strong footing of philosophical, cultural and sociological traditions and it should aptly address the needs and aspirations of the students besides meeting the skill demands of the industry. The curriculum, therefore, aims at developing the desired professional, managerial and communication skills to fulfil the needs of the society and the world of work. In order to honour its commitment to the nation, the PSSSCIVE has initiated the work on developing learning outcome based curricula with the involvement of faculty members and leading experts in respective fields. It is being done through the concerted efforts of leading academicians, professionals, policy makers, partner institutions, Vocational Education and Training experts, industry representatives, and teachers. The expert group through a series of consultations, working group meetings and use of reference materials develops a National Curriculum. Currently, the Institute is working on developing curricula and courseware for over 100 job roles in various sectors.

We extend our gratitude to all the contributors for selflessly sharing their precious knowledge, acclaimed expertise, and valuable time and positively responding to our request for development of curriculum. We are grateful to MHRD and NCERT for the financial support and cooperation in realising the objective of providing learning outcome based modular curricula and courseware to the States and other stakeholders under the PAB (Project Approval Board) approved project of Rashtriya Madhyamik Shiskha Abhiyan (RMSA) of MHRD.

Finally, for transforming the proposed curriculum design into a vibrant reality of implementation, all the institutions involved in the delivery system shall have to come together with a firm commitment and they should secure optimal community support. The success of this curriculum depends upon its effective implementation and it is expected that the managers of vocational education and training system, including subject teachers will make efforts to create better facilities, develop linkages with the world of work and foster a conducive environment as per the content of the curriculum document.

The PSSCIVE, Bhopal remains committed in bringing about reforms in the vocational education and training system through the learner-centric curricula and courseware. We hope that this document will prove useful in turning out more competent Indian workforce for the 21st Century.

RAJESH P. KHAMBAYAT

Joint Director

PSS Central Institute of Vocational Education

ACKNOWLEDGEMENTS

On behalf of the team at the PSS Central Institute of Vocational Education (PSSCIVE) we are grateful to the members of the Project Approval Board (PAB) of Rashtriya Madhyamik Shiksha Abhiyan (RMSA) and the officials of the Ministry of Human Resource Development (MHRD), Government of India for the financial support to the project for development of learning outcome based curricula.

We are grateful to the Director, NCERT for his support and guidance. We also acknowledge the contributions of our colleagues at the Technical Support Group of RMSA, MHRD, RMSA Cell at the National Council of Educational Research and Training (NCERT), National Skill Development Agency (NSDA), National Skill Development Corporation (NSDC) and Agriculture Skill Council of India (ASCI) for their academic support and cooperation.

We are grateful to the course coordinator Vinay Swarup Mehrotra for his untiring efforts and contributions in the development of this learning outcome based curriculum. The contributions of Prof. R. P. S. Baghel, Dean of Instructions, Nanaji Deshmukh Vet. Sci. Univ, Jabalpur and Dr. D. L. N. Rao, Emeritus Scientist, Indian Institute of Soil Science, Nabi Bagh, Berasia Road, Bhopal is thankfully acknowledged.

The contributions made by Vinay Swarup Mehrotra, Professor and Head, Curriculum Development and Evaluation Centre (CDEC), Vipin Kumar Jain, Associate Professor and Head, Programme Planning and Monitoring Cell (PPMC) and Dipak Shudhalwar, Associate Professor, Department of Engineering and Technology, PSSCIVE in the development of the curriculum for employability skills are duly acknowledged.

The assistance provided by Mr. Durgesh Kumar Satankar, Computer Operator Grade II in typing and composing of the material is duly acknowledged.

PSSCIVE Team

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1. COURSE OVERVIEW

Dairy Farmer/ Entrepreneur

A Dairy Farmer / Entrepreneur is a person who is responsible for various activities involved in dairy farm management. The Dairy Farmer takes various decisions for the viability and sustainability of the dairy farm. He / She ensure proper care of dairy animals, their health and productivity, milking and marketing of the produced milk. The job is to be performed in an efficient manner to allow the production of high quality milk and promote animal well-being and comfort. The Dairy Farmer/Entrepreneur should work independently, and have the ability to make various strategic and operational decisions pertaining to his / her area of work. The individual should have clarity and should be result oriented. The individual should also be able to demonstrate skills to use various tools.

COURSE OUTCOMES: On completion of the course, students should be able to:

Efficiently start and manage a dairy farm: dairy Industry, input requirements, site
selection, cattle selection, budget estimation, procurement of inputs, etc.
Construct and maintain shed for cattle: Resources availability, shed construction -
types, maintenance of shed; prepare and give recommended feed and water for
livestock: feed Nutrients composition, feed requirements.
Maintain health of livestock along with productivity: vaccination of cattle, nutrient
requirements.
Understand and prepare forage: forage types, types of storage.
Effectively market dairy products like milk, curd, cheese: milk products,
manufacturing, standards, market value, and marketing of the product.
Ensure safe and clean dairy farm: hygiene maintenance.

COURSE REQUIREMENTS: The learner should have the basic knowledge of science.

COURSE LEVEL: On completion of this course, a student can take up a higher level course for a job role in dairy management, such as dairy supervisor.

COURSE DURATION: 600 hrs

Class 11 : 300 hrs Class 12 : 300 hrs

Total : 600 hrs

CURRICULUM: DFM - DAIRY FARMER/ DAIRY ENTREPRENEUR

2. SCHEME OF UNITS

This course is a planned sequence of instructions consisting of Units meant for developing employability and vocational competencies of students of Class 11 and 12, opting for vocational subject along with general education subjects. The unit-wise distribution of hours and marks for Class 11 is as follows:

	Units	No. of Hours for Theory and Practical =300	Max. Marks for Theory and Practical = 100
Part A	Employability Skills		
1.	Communication Skills	25	02
2.	Self-management Skills	25	02
3.	Information and Communication Technology Skills	20	02
4.	Entrepreneurial Skills	25	02
5.	Green Skills	15	02
	Total	110	10
Part B	Vocational Skills		
6.	Introduction to Dairy Farming	25	
7.	Prepare and Maintain Livestock	25	05
	Accommodation		
8.	Establish Livestock within	45	05
	Accommodation		
9.	Provide Feed and Water for Livestock	45	05
10.	Forage Conservation	20	05
	Total	160	20
Part C	Practical Work		
	Practical Examination	06	15
	Written Test	01	10
	Viva Voce	03	10
	Total	10	35
Part D	Project Work/Field Visit		
	Practical File/Student Portfolio	10	10
	Viva Voce	05	05
	Total	15	15
Part E	Continuous and Comprehensive Evaluati	on (CCE)	
	Total	5	20
	Grant Total	300	100

The unit-wise distribution of hours and marks for Class 12 is as follows:

Units		No. of Hours for Theory and Practical =300	Max. Marks fo Theory and Practical = 100
Part A	Employability Skills		
1.	Communication Skills	25	02
2.	Self-management Skills	25	02
3.	Information and Communication Technology Skills	20	02
4.	Entrepreneurial Skills	25	02
5.	Green Skills	15	02
	Total	110	10
Part B	Vocational Skills		
6.	Maintain Healthy Performance of Livestock	35	05
7.	Performing Hand and Machine Milking	45	05
8.	Entrepreneurship	35	05
9.	Maintain Health & Safety at the workplace	45	05
	Total	160	20
Part C	Practical Work		
	Practical Examination	06	15
	Written Test	01	10
	Viva Voce	03	10
	Total	10	35
Part D	Project Work/Field Visit		
	Practical File/Student Portfolio	10	10
	Viva Voce	05	05
	Total	15	15
Part E	Continuous and Comprehensive Eval	uation (CCE)	
	Total	5	20
	Grant Total	300	100

3. TEACHING/TRAINING ACTIVITIES

The teaching and training activities have to be conducted in classroom, laboratory/workshops and field visits. Students should be taken to field visits for interaction with experts and to expose them to the various tools, equipment, materials, procedures and operations in the workplace. Special emphasis should be laid on the occupational safety, health and hygiene during the training and field visits.

CLASSROOM ACTIVITIES

Classroom activities are an integral part of this course and interactive lecture sessions, followed by discussions should be conducted by trained vocational teachers. Vocational teachers should make effective use of a variety of instructional aids, such as audio-video materials, colour slides, charts, diagrams, models, exhibits, hand-outs, online teaching materials, etc. to transmit knowledge and impart training to the students.

PRACTICAL WORK IN LABORATORY/WORKSHOP

Practical work may include but not limited to hands-on-training, simulated training, role play, case based studies, exercises, etc. Equipment and supplies should be provided to enhance hands-on learning experience of students. Only trained personnel should teach specialized techniques. A training plan that reflects tools, equipment, materials, skills and activities to be performed by the students should be submitted by the vocational teacher to the Head of the Institution.

FIELD VISITS/ EDUCATIONAL TOUR

In field visits, children will go outside the classroom to obtain specific information from experts or to make observations of the activities. A checklist of observations to be made by the students during the field visits should be developed by the Vocational Teachers for systematic collection of information by the students on the various aspects. Principals and Teachers should identify the different opportunities for field visits within a short distance from the school and make necessary arrangements for the visits. At least ten field visits should be conducted in a year.

4. ASSESSMENT AND CERTIFICATION

Upon successful completion of the course by the candidate, the Central/ State Examination Board for Secondary Education and the respective Sector Skill Council will certify the competencies.

The National Skills Qualifications Framework (NSQF) is based on outcomes referenced to the National Occupation Standards (NOSs), rather than inputs. The NSQF level descriptors, which are the learning outcomes for each level, include the process, professional knowledge, professional skills, core skills and responsibility. The assessment is to be undertaken to verify that individuals have the knowledge and skills needed to perform a particular job and that the learning programme undertaken has delivered education at a given standard. It should be closely linked to certification so that the individual and the employer could come to know

the competencies acquired through the vocational subject or course. The assessment should be reliable, valid, flexible, convenient, cost effective and above all it should be fair and transparent. Standardized assessment tools should be used for assessment of knowledge of students. Necessary arrangements should be made for using technology in assessment of students.

KNOWLEDGE ASSESSMENT (THEORY)

Knowledge Assessment should include two components: one comprising of internal assessment and second an external examination, including theory examination to be conducted by the Board. The assessment tools shall contain components for testing the knowledge and application of knowledge. The knowledge test can be objective paper based test or short structured questions based on the content of the curriculum.

WRITTEN TEST

It allows candidates to demonstrate that they have the knowledge and understanding of a given topic. Theory question paper for the vocational subject should be prepared by the subject experts comprising group of experts of academicians, experts from existing vocational subject experts/teachers, subject experts from university/colleges or industry. The respective Sector Skill Council should be consulted by the Central/State Board for preparing the panel of experts for question paper setting and conducting the examinations.

The blue print for the question paper may be as follows:

Duration: 3 hrs Maximum Mark: 30

			No. of Questions		
	Typology of Question	Very Short Answer (1 mark)	Short Answer (2 Marks)	Long Answer (3 Marks)	Marks
1.	Remembering – (Knowledge based simple recall questions, to know specific facts, terms, concepts, principles, or theories; identify, define or recite, information)	3	2	2	13
2.	Understanding – (Comprehension – to be familiar with meaning and to understand conceptually, interpret, compare, contrast, explain, paraphrase, or interpret information)	2	3	2	14
3.	Application – (Use abstract information in concrete situation, to apply knowledge to new situations: Use given content to interpret a situation, private an example, or solve a problem)	0	2	1	07
4.	High Order Thinking Skills – (Analysis & Synthesis – Classify, compare, contrast, or differentiate between different pieces of information; Organize and/ or integrate unique pieces of information from a variety of sources)	0	2	0	04
5.	Evaluation – (Appraise, judge, and/or justify the value or worth of a decision or outcome, or to predict outcomes based on values)	0	1	0	02
	Total	5x1=5	10x2=20	5x3=15	40 (20 questions)

CLASS 11

Part A: Employability Skills

S.No.	Units	Duration (Hrs)
1.	Communication Skills	25
2.	Self-management Skills	25
3.	Information and Communication Technology Skills	20
4.	Entrepreneurial Skills	25
5.	Green Skills	15
	Total	110

Unit 1: Communic	Unit 1: Communication Skill – III					
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Duration (25 Hrs)			
Demonstrate knowledge of various methods of communication	 Methods of communication Verbal Non-verbal Visual 	 Writing pros and cons of written, verbal and non-verbal communication Listing do's and don'ts for avoiding common body language mistakes 	05			
2. Identify specific communication styles	1. Communication styles- assertive, aggressive, passive-aggressive, submissive, etc.	Observing and sharing communication styles of friends, teachers and family members and adapting the best practices Role plays on communication styles.	10			
3. Demonstrate basic writing skills	 Writing skills to the following: Sentence Phrase Kinds of Sentences Parts of Sentence Parts of Speech Articles Construction of a Paragraph 	Demonstration and practice of writing sentences and paragraphs on topics related to the subject	10			
Total			25			

Unit 2: Self-management Skills – III					
Learning Outcome	Theory	Practical	Duration		
	(10 hrs)	(15 hrs)	(25 Hrs)		
1. Demonstrate	1.Describe the	1. Demonstration of			
impressive	importance of dressing	impressive			
appearance and	appropriately, looking	appearance and			

grooming	decent and positive body language 2. Describe the term grooming 3. Prepare a personal grooming checklist 4. Describe the techniques of self-exploration	groomed personality 2. Demonstration of the ability to self- explore	10
2. Demonstrate team work skills	 Describe the important factors that influence in team building Describe factors influencing team work 	 Group discussion on qualities of a good team Group discussion on strategies that are adopted for team building and team work 	10
3. Apply time management strategies and techniques	1, Meaning and importance of time management – setting and prioritizing goals, creating a schedule, making lists of tasks, balancing work and leisure, using different optimization tools to break large tasks into smaller tasks.	Game on time management Checklist preparation To-do-list preparation	05
Total			25

ıU	nit 3: Informa	ation and Commur	nication Technology Skills	- III
	Learning Outcome	Theory (08 hrs)	Practical (12 hrs)	Duration (20 Hrs)
1.	Create a document on word processor	 Introduction to word processing. Software packages for word processing. Opening and exiting the word processor. Creating a document 	 1. Demonstration and practice of the following: Listing the features of word processing Listing the software packages for word processing Opening and exit the word processor Creating a document 	10
2.	Edit, save and print a document in word processor	 Editing text Wrapping and aligning the text Font size, type and face. Header and Footer Auto correct Numbering and bullet 	 Demonstration and practising the following: Editing the text Word wrapping and alignment Changing font type, size and face Inserting header and footer Removing header and 	10

	 7. Creating table 8. Find and replace 9. Page numbering. 10. Printing document. 11. Saving a document in various formats. 	footer 1. Using autocorrect option 2. Insert page numbers and bullet 3. Save and print a document	
Total			20

Learning C	Outcome	Theory (10 hrs)	Practical (15 hrs)	Duration (25 Hrs)
1. Describe t significant entrepren values and	ce of eurial 2	. Values in general and entrepreneurial values 2. Entrepreneurial value orientation with respect to innovativeness, independence, outstanding performance and respect for work	 Listing of entrepreneurial values by the students. Group work on identification of entrepreneurial values and their roles after listing or reading 2-3 stories of successful entrepreneur Exhibiting entrepreneurial values in Ice breaking, rapport building, group work and home assignments 	10
2. Demonstra knowledg attitudinal required to an entrep	e of changes o become reneur 3	and entrepreneurial attitudes Using imagination/intuition Tendency to take moderate risk Enjoying freedom of expression and action Looking for economic opportunities Believing that we can change the environment Analyzing situation and planning action Involving in activity	1. Preparing a list of factors that influence attitude in general and entrepreneurial attitude 2. Demonstrating and identifying own entrepreneurial attitudes during the following micro lab activities like thematic appreciation test 3. Preparing a short write-up on "who am I" 4. Take up a product and suggest how its features can be improved 5. Group activity for suggesting brand names, names of	15

Total 25

Unit 5: Green Skills - III			
Learning Outcome	Theory (07 hrs)	Practical (08 hrs)	Duration (15 Hrs)
Describe importance of main sector of green economy	1. Main sectors of green economy- E-waste management, green transportation, renewal energy, green construction, water management 2. Policy initiatives for greening economy in India	1. Preparing a poster on any one of the sectors of green economy 2. Writing a two-page essay on important initiatives taken in India for promoting green economy	08
2. Describe the major green Sectors/Areas and the role of various stakeholder in green economy	 Stakeholders in green economy Role of government and private agencies in greening cities, buildings, tourism, industry, transport, renewable energy, waste management, agriculture, water, forests and fisheries 	1. Preparing posters on green Sectors/Areas: cities, buildings, tourism, industry, transport, renewable energy, waste management, agriculture, water, forests and fisheries	07
Total			15

Part B: Vocational Skills

S.No.	Units	Duration (Hrs)
1.	Introduction to Dairy Farming	25
2.	Prepare and Maintain Livestock Accommodation	25
3.	Establish Livestock within Accommodation	45
4.	Provide Feed and Water for Livestock	45
5.	Forage Conservation	25
	Total	165

Unit 1: Introduction to Dairy Farming				
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Duration (25 hrs)	
Understand role of a dairy farmer	2. Importance of dairy farming3. Per capita availability of milk in India and	Since the Unit is purely theoretical in nature, the students should be given paper –pencil tests of	5	

Unit 1: Introduction to Dairy Farming			
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Duration (25 hrs)
	the world 4. Species wise milk production in India 5. Employment potential in dairy sector in India	multiple choice, fill in the blanks and true/false etc.	
2. Understand the different indigenous and exotic breeds	 Concept of Indigenous and Exotic breeds Variations in milk yield of different breeds 	Visit to Dairy Farm for identification of various breeds of cattle and buffalo Explain key distinguishing features of various breeds of cattle and buffalo	5
3. High milk yielding breeds of cattle and buffaloes	1. Study of the following breeds of cattle and buffalo: a. Jersey b. Holstein Friesian c. Gir and Sahiwal d. Tharparkar e. Mehsana f. Murrah g. Other breeds prevalent and popular in concerned states	 Visit to Dairy Farm for identification of various breeds of cattle and buffalo Explain key distinguishing features of various breeds of livestock 	5
4. Selection of cattle and buffaloes	 Selection as a time-honoured technique for improvement of livestock. Recent increased attention to this technique for improvement of Indigenous breeds of cattle and buffaloes 	 Visit to Dairy Farm for identification of various breeds of cattle and buffalo improved through the technique of selection Explain key differences in the technique of selection and cross breeding in various breeds of livestock 	5
5. Differentiate between healthy and sick animals	Concept of health in farm animals	Different signs of healthy animals	5

Unit 1: Introduction to Dairy Farming			
Learning Outcome	Theory Practical (10 hrs) (15 hrs)	Duration (25 hrs)	
	Losses in farm production due to animal sickness Different signs of sickness in animals		
Total		25	

Unit	Unit 2: Prepare and Maintain Livestock Accommodation			
Learning Outcome		Theory Practical (10 hrs) (15 hrs)	Duration (25 Hrs)	
1.	Understand the accommodation needs of livestock	 Importance and need of livestock housing Purposes of animal housing Invisit to Dairy Fa understand the need for livestor housing 	÷	
2	Understand the different types of accommodation i) Loose housing ii) Conventional housing	 Various types of animal accommodation such as loose housing, single row, head to head and tail to tail etc. Suitability of different housing systems for different animal species and various life stages of animals Calculate the f space requirent for cattle and buffalo Calculate the f space requirent for cattle and buffalo Calculate the f space requirent for cattle and buffalo Calculate the f space requirent for cattle and buffalo Calculate the f space requirent for cattle and buffalo Calculate the f space requirent for cattle and buffalo Calculate the f space requirent for cattle and buffalo Draw an outline to Head system housing Prepare a layoplan for a large dairy farm of 10 animals 	mals e of 6 Head n of	
3	Understand the best balance between animal health and wellbeing and available resources	 Principles of animal accommodation. Balance between animal health and well-being and available resources farm housing rof animals 	n to the n of	
4	Recognize and use tools/equipment necessary for preparation of accommodation	 Equipment and machinery required for livestock housing Equipment and machinery required for dairy section, feed Wherever possing allowing the students to wor with their own hands with the of various 	rk 4	

Unit 2: Prepare and Maintain Livestock Accommodation			
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Duration (25 Hrs)
	processing and fodder production	equipment on the farm 2. Prepare a routine of daily activities to be undertaken at the dairy farm 3. Prepare a routine of monthly activities to	(20 :::0)
		be undertaken at the dairy farm 4. Prepare a routine of quarterly activities to be undertaken at the dairy farm	
5 Understand the different methods of waste handling/ management	 Area for disposal of manures Method of disposal of solid manure Manure pits Disposal of liquid manures 	1. Calculate the manure output in kg/day in cattle, buffalo, sheep and goat 2. Calculate how much time in a daily schedule of operations at a dairy farm is consumed in handling waste and general cleaning at the farm	4
6 Plan and follow the routine cleaning of animal sheds	1. Different types of sheds and barn/parlour at a dairy farm like milking animal shed, milking parlour, utility room, suckling calves room, calving box, dry animal shed, calf shed etc.	Incorporate in the schedule of daily farm operations the routine activities for cleaning of different types of sheds	4
Total	31100 010.		25

Unit 3: Establish Livestock within Accommodation			
Learning Outcome	Theory (20 hrs)	Practical (25 hrs)	Duration (45 Hrs)
Understand the requirement of suitable personal protective equipment while establishing livestock in accommodation	 Need for personal protective equipment (PPE) for dairy worker. Common PPE used at a dairy farm 	Identification and use of different personal protective equipment	9
2. Check the suitability of environmental conditions for establishing livestock within it	1. Appropriate livestock accommodations required for each type of animal 2. Materials (e.g. bedding) and environmental conditions e.g. temperature, humidity, ventilation etc. which animals need within their accommodation to maintain their health and well-being 3. Specific needs of animals requiring more care and how these can be achieved	1. Visit dairy farm and check if equipment, materials and accommodation are suitable for reception of the livestock, prior to their arrival 2. Record suitable environmental conditions for the animals e.g. temperature, humidity etc. at the dairy farm	11
3. Follow the proper handling to minimize stress	 Settlement of animals in a new place, and why this is important Transportation of dairy animals by foot, road, rail, ship and air Loading and unloading of livestock and animals not suitable for transport Methods of handling livestock safely Identifying stressed, normal and abnormal behavior within a given flock of livestock 	1. Demonstrate methods of handling livestock safely 2. Specify maximum daily distance for transporting animal by foot, road, rail, ship and air	7

4. Understand and follow the safety procedures while establishing accommodation for livestock 2. Organizational and animal health and safety; dairy farmer's responsibility under relevant health, safety and animal 1. Effects of different cleaning methods and materials on the livestock carefully to ensure that their ongoing health and welfare is maintained	9
welfare legislation 3. Consequences of failing to monitor or report effectively the variations in housing standards	
 5. Ensure cleanliness and follow proper method of waste disposal 1. Cleaning routines appropriate to the animal species concerned and the accommodation in which they are being kept 2. Hygiene standards, disinfectants, cleaning techniques, agents, and equipment/ materials. 2. Monitor regular disposal of animal waste and other wastes as per prescribed procedures 	9
Total	45

Unit 4: Provide Feed and Water for Livestock				
Learning Outcome	Theory (20 hrs)	Practical (25 hrs)	Duration (45 Hrs)	
Understand the feed composition and quality	 Types of animal feed stuffs Characteristics of good animal 	Explain the concept of partitioning of feedstuffs into CF, TDN and	10	

Unit 4: Provide Feed and Water for Livestock			
Learning Outcome	Theory (20 hrs)	Practical (25 hrs)	Duration (45 Hrs)
2. Understand the nutrients requirement for animals	3. Measuring the quality of animal feed 1. Concept of total digestible nutrients (TDN) 2. Crude protein and feed requirements of dairy animals 3. Feed requirements based on thumb rule method 4. Feed requirements for various stages of production 5. Feed requirements based on scientific feeding standards	1. Calculate TDN of given feed stuffs 2. Formulate balanced ration using given feed stuffs using thumb rule method 3. Formulate ration for Pregnant, lactating animal and growing calf 4. Formulate balanced ration using given feed stuffs using scientific feeding standards	9
3. Identify and procure the inputs required for the feed preparation	 Major ingredients for feed preparation Average nutritive values of common feeds/ fodders 	 Enlist the major categories of feed ingredients which are used for preparation of rations Identify concentrate feeds Identify green fodder and straw 	4
4. Arrange for various feed and feed supplements essential for animal nutrition and growth	Feed supplements for optimum growth and production	 Enlist different feed supplements essential for animal nutrition and growth Identification and use of given feed supplement 	4

Unit 4: Provide Fee	Unit 4: Provide Feed and Water for Livestock			
Learning Outcome	Theory (20 hrs)	Practical (25 hrs)	Duration (45 Hrs)	
5. Follow the feeding chart and store feed appropriately	1. Safe and scientific storage of animal feeds. 2. Procurement, checking and receiving of animal feed in dairy farm	1. Give the flow diagram of procurement, checking and receiving of animal feeds in dairy farm. 2. Visit to dairy farm feed storage structure	6	
6. Prepare Feed with the mixture of right components or procuring quality compound feed from suppliers	1. Advantages of preparing concentrate mixture at farm level 2. Preparation of feed at the farm by the dairy farmer 3. Composition of concentrate mixture 4. Steps in preparing the concentrate mixture at farm level	1. Give the flow chart of preparation of concentrate mixture at the farm level 2. Give precautions to be taken during preparation of concentrate mixture 3. Explain why concentrate mixture prepared at farm level is cheaper than concentrate mixture procured from market 4. List the basic equipment/machines required for preparation of concentrate mixture	6	
7. Provide the feed and water to cattle	1. Maintaining and monitoring feed and water supply to dairy animals 2. Water requirement of dairy animal 3. Broad plan for ensuring availability of feed, fodder and water	1. Calculate the water requirements of a dairy farm of 100 animals 2. Give a broad plan to ensure regular supply of water to dairy animal	3	

Unit 4: Provide Fee	Unit 4: Provide Feed and Water for Livestock			
Learning Outcome	Theory (20 hrs)	Practical (25 hrs)	Duration (45 Hrs)	
	 Salient aspects of planning feed and water supply to animals 			
8. Understand wastage minimization	 Causes of feed wastage and measures to minimize it Structures for storage of feeds Maintaining feed inventory 	List the various causes of wastage of feed. Explain management measures to minimize wastage of animal feed	3	
Total			45	

Unit 5: Forage Cor	Unit 5: Forage Conservation		
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Duration (25 Hrs)
1. Gain knowledge about different Fodder crops	 Fodder crops for dairy animals Types of cultivated fodder based on : Season Amount of crude protein 	 List different fodder crops Identify the given fodder and tell if the fodder belongs to Kharif, Rabi or Zaid category Identify the given fodder and tell if the fodder belongs to leguminous or non-leguminous category 	4
Understand the right time of harvesting of crops	 Harvesting of fodder crops Methods of harvesting and time of harvesting 	1. Explain the stage at which the fodder crops of Jowar, Maize, Bajra, Cowpea, Berseem etc. are harvested	4
Identify and use the tools and	Equipment and machines used for		3

Unit 5: Forage Conservation			
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Duration (25 Hrs)
equipment for preparation of forages	preparation of forages	List the different equipment and machines for preparation of forages	
4. Understand the method of forage conservation – hay making, silage preparation, chemical treatment etc.	 Conservation of forages Favourable conditions for forage conservation Methods of forage conservation 	Visit to dairy farm to observe different methods of forage conservation	4
5. Judging the quality of conserved forage and ways to minimize environmental impact	 Methods for judging quality of the conserved silage Methods for judging quality of the conserved hay Proper disposal of waste and debris 	 Judge the quality of given sample of silage Judge the quality of given sample of hay 	8
6. Assessing the requirements of conserved fodder	Factors influencing the requirement of fodder at a farm	Calculate the annual conserved fodder requirement for a farm of 100 cattle	2
Total			25

CLASS 12

Part A-Employability Skills

S.No.	Units	Duration
		(Hrs)
1.	Communication Skills	25
2.	Self-management Skills	25
3.	Information and Communication Technology Skills	20
4.	Entrepreneurial Skills	25
5.	Green Skills	15

Total	110

Unit 1: Communic	Unit 1: Communication Skills – IV			
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Total Duration (25 Hrs)	
Describe the steps to active listening skills	Importance of active listening at workplace Steps to active listening	 Demonstration of the key aspects of becoming active listener Preparing posters of steps for active listening 	10	
Demonstrate basic writing skills	 2. Writing skills to the following: Sentence Phrase Kinds of Sentences Parts of Sentence Parts of Speech Articles Construction of a Paragraph 	Demonstration and practice of writing sentences and paragraphs on topics related to the subject	15	
Total			25	

Unit 2: Self-mand	agement Skills – IV		
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Total Duration (25 Hrs)
Describe the various factors influencing self- motivation	 Finding and listing motives (needs and desires); Finding sources of motivation and inspiration (music, books, activities) to the property of the source and inspiration (music, books, activities) to the property of the source and inspiration. 	1.Group discussion on identifying needs and desire 2. Discussion on sources of motivation and	10
	activities);expansive thoughts; living fully in the present moment; dreaming big	inspiration	
2. Describe the basic personality traits, types and disorders	 Describe the meaning of personality Describe how personality influence others Describe basic personality traits Describe common personality disordersparanoid, antisocial, schizoid, borderline, narcissistic, avoidant, 	Demonstrate the knowledge of different personality types	

	dependent and obsessive	15
Total		25

Unit 3: Information	and Communicatio	n Technology Skills	- IV
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Total Duration (25 Hrs)
Perform tabulation using spreadsheet application	 Introduction to spreadsheet application Spreadsheet applications Creating a new 	Demonstration and practice on the following: Introduction to the	10
	worksheet 4. Opening workbook and entering text 5. Resizing fonts and styles 6. Copying and moving 7. Filter and sorting 8. Formulas and functions 9. Password protection. 10. Printing a spreadsheet in various formats.	spreadsheet application Listing the spreadsheet applications Creating a new worksheet Opening the workbook and enter text Resizing fonts and styles Copying and move the cell data Sorting and Filter the data Applying elementary formulas and functions Protecting the spreadsheet with password Printing a spreadsheet Saving the spreadsheet in various formats.	
Prepare presentation using presentation application	 Introduction to presentation Software packages for presentation Creating a new 	Demonstration and practice on the following:	
арріісаноп	 3. Creating a new presentation 4. Adding a slide 5. Deleting a slide 6. Entering and editing text 7. Formatting text 	 Listing the software packages for presentation Explaining the features of presentation 	15

	 8. Inserting clipart and images 9. Slide layout 10. Saving a presentation 11. Printing a presentation document. 	 Creating a new presentation Adding a slide to presentation. Deleting a slide Entering and edit text Formatting text Inserting clipart and images Sliding layout Saving a presentation Printing a presentation document 	
Total			25

Unit 4: Entreprene	euriai 2Kilis - IV		Total
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Duration (25 Hrs)
Identify the general and entrepreneurial behavioural competencies	1. Barriers to becoming entrepreneur 2. Behavioural and entrepreneurial competencies – adaptability/decisiven ess, initiative/perseverance, interpersonal skills, organizational skills, stress management, valuing service and diversity	 Administering self-rating questionnaire and score responses on each of the competencies Collect small story/anecdote of prominent successful entrepreneurs Identify entrepreneurial competencies reflected in each story and connect it to the definition of behavioural competencies Preparation of competencies profile of students 	10
Demonstrate the knowledge of self-assessment of behavioural competencies	1. Entrepreneurial competencies in particular: self - confidence, initiative, seeing and acting on opportunities, concern for quality, goal setting and risk taking, problem solving and creativity, systematic planning and	1. Games and exercises on changing entrepreneurial behaviour and development of competencies for enhancing self- confidence, problem solving, goal setting,	15

Unit 4: Entrepreneurial Skills - IV			
Learning Outcome	Theory (10 hrs)	Practical (15 hrs)	Total Duration (25 Hrs)
	efficiency, information seeking, persistence, influencing and negotiating, team building	information seeking, team building and creativity	
Total			25

Unit 5: Green Skill Learning Outcome	Theory (05 hrs)	Practical (10 hrs)	Total Duration (15 Hrs)
Identify the role and importance of green jobs in different sectors	 Role of green jobs in toxin-free homes, Green organic gardening, public transport and energy conservation, Green jobs in water conservation Green jobs in solar and wind power, waste reduction, reuse and recycling of wastes, Green jobs in green tourism Green jobs in building and construction Green jobs in building and construction Green jobs in lapropriate technology Role of green jobs in limiting greenhouse gas emissions Role of green jobs in limiting greenhouse gas emissions Role of green jobs in pollution Role of green jobs in protecting and restoring ecosystems Role of green jobs in support adaptation to the effects of climate change 	 Listing of green jobs and preparation of posters on green job profiles Prepare posters on green jobs. 	15

Total		15

Part B-Vocational Skills

S.No.	Units	Duration (Hrs)
1.	Maintain Healthy Performance of Livestock	35
2.	Performing Hand and Machine Milking	40
3.	Entrepreneurship	45
4.	Maintain Health and Safety at the Workplace	45
	Total	165

Unit 1: Maintain H	Unit 1: Maintain Healthy Performance of Livestock			
Learning Outcome	Theory (10 hrs)	Practical (25 hrs)	Duration (35 Hrs)	
Understand the healthy animal parameters	Signs of healthy and unhealthy animals	 Compare healthy and unhealthy animal on various parameters Visit to dairy farm for comparison of healthy and unhealthy animals 	5	
Treat animals as per animal welfare regulations	Concept of wellbeing of animals Concept of animal welfare Animal welfare regulations	1. Explain the difference between animal wellbeing and animal welfare 2. Visit to dairy farm to explain to the students the various wellbeing and welfare measures being adopted for the animals 3. Explain the five basic freedoms for livestock animals	4	
Monitor the physical condition of the animals at suitable	Routine monitoring and	List the various aspects of routine	4	

Unit 1: Maintain H	Unit 1: Maintain Healthy Performance of Livestock			
Learning Outcome	Theory (10 hrs)	Practical (25 hrs)	Duration (35 Hrs)	
intervals, and recognize, record and report any abnormal signs	reporting of physical condition of the animals 2. Abnormal behaviour of dairy animals	monitoring of physical conditions of animals 2. List the common vices and abnormal behaviours in farm animals	(00)	
4. Check livestock for presence of external parasites	1. Importance of external parasites 2. Effects of external parasites on animals 3. Prevention of external parasites 4. Treatment and control of external parasites	Visit to dairy farm for observing animals infested with external parasites and how they are controlled	3	
5. Understand the health maintenance procedure of livestock	Management interventions to maintain health and productivity of livestock	List the important management interventions to maintain health and productivity of livestock	3	
6. Understand the pregnancy in farm animals	1. Heat detection techniques 2. Artificial Insemination (AI) 3. Diagnosis of pregnancy and management of pregnant animals	 Visit to dairy farm to understand management of animals in heat Popular heat detection technique being practiced at dairy farm Visit to dairy farm for students to observe the process of Al Repeat visit to farm to observe pregnancy in animals 	4	

Unit 1: Maintain Healthy Performance of Livestock			
Learning Outcome	Theory (10 hrs)	Practical (25 hrs)	Duration (35 Hrs)
7. Take Care during Pregnancy	Management of pregnant animals	1. Visit to the dairy farm to help the student understand various aspects of management of pregnant animal such as nutrition, accommodation etc.	4
8. Understand handling of calves	 Management of calves Importance of colostrum feeding Substitute for colostrum Housing, weaning and feeding schedule of calves Composition of calf starter Dehorning methods Castration of calves 	1. Visit to dairy farm to observe management of calves such as housing, hygiene, colostrum feeding etc. 2. Prepare substitute for colostrum 3. How the student will teach the calf to drink milk 4. Give a feeding schedule of calf up to age of 3 months 5. Explain advantages of weaning of calves	4
9. Record the health checkup of the animal and treatment provided	Model format for maintenance of health and treatment of animals	Explain the importance of maintenance of health record of animals	4
Total			35

Unit 2: Performing Hand and Machine Milking			
Learning Outcome	Theory (10 hrs)	Practical (30 hrs)	Duration (40 Hrs)
Understand the pre-milking, milking and post	Structure of udder Physiology of milk letdown	Draw outline diagram of mammary gland Give the flow	11

Unit 2: Performing Hand and Machine Milking			
Learning Outcome	Theory (10 hrs)	Practical (30 hrs)	Duration (40 Hrs)
milking activities	 3. Inhibition of milk letdown 4. Pre milking activities 5. Milking methods 6. Post milking activities 	chart of milk letdown 3. Visit to dairy farm to observe various pre milking, milking and post milking activities	
2. Understand the Mastitis disease and precautions to be taken	 Mastitis and its importance Mastitis detection methods Control and prevention of mastitis 	 Differentiate between clinical and subclinical mastitis Visit to dairy farm to observe various mastitis detection methods Visit to dairy farm to observe precautions taken for mastitis 	7
Identify and use the milking machine and equipment	Parts of milking machine and their functions	Visit to dairy farm to observe various equipment of a milking machine	6
4. Understand the adjustments of the machine and equipment	How milking machine works	Visit to dairy farm to observe parts of the milking machine and their functions	6
5. Understand the right milking technique	Methods of milking Full hand milking versus stripping and knuckling methods	Visit to dairy farm to help the students observe right techniques of milking	5
6. Follow procedure for clean milk production	Sources of contamination in milk Steps of clean milk production	1. List the various sources of contamination of milk 2. List the steps of clean milk production during: a) Before milking b) During milking c) After milking	5
Total		, ,	40

Unit 3: Entreprener Learning Outcome	Theory	Practical	Duration
Learning Oblicome	(20 hrs)	(25 hrs)	(45 Hrs)
Understand the dairy farming economics and finance	Laws of dairy economics Entrepreneurship opportunities in dairy sector Peculiar economic facts in dairy sector Factors influencing economics of dairy farming	1. Explain the areas in which an entrepreneur needs help after completion of training	10
Collect information on financing institutions for dairy farming	 Institutional finance for dairy farming Common lending terms and conditions of financial institutions 	1. Explain the concept of Net present Value (NPV), Internal Rate of Return (IRR), Benefit Cost Ratio (BCR) and Profitability ratio (PR)	6
3. Estimate the budget for dairy farming	Planning a dairy business	Prepare a business plan for starting a dairy farm of 10 animals	8
4. Understand and update the market information	 Market information updates with special focus on e-marketing Importance of market information of inputs and outputs 	Prepare a report of quarterly fluctuations in major inputs and outputs in dairy sector	6
5. Manage the records of the Business	Importance of record keeping	Use the dairy farm records in the preparation of a project for loan for dairy farm for 10 cattle	5
6. Understand the method of marketing	Marketing of milk and milk products	Enumerate the different ways of marketing of milk	5
7. Develop contact with market players	Developing confidence with other market players	Enumerate the clients of a dairy farm	5
			45

Unit 4: Maintain He	Unit 4: Maintain Health and Safety at the Workplace			
Learning Outcome	Theory (20 hrs)	Practical (25 hrs)	Duration (45 Hrs)	
1. Maintain a clean & efficient workplace	Importance of cleanliness and hygiene at the work place Safe handling of equipment and animals	Explain the various handling risks	15	
2. Render appropriate emergency measures	1. Prevention of transmission of infectious diseases and first aid measures 2. First aid measures in instances of poisoning, sunstroke, electrocution, burn injuries and prolapse of uterus etc. in dairy animals	1. Prepare potassium permanganat e solution 2. Explain first aid to be given to animal in cases of electrocution, poisoning, burning and accidental emergency	15	
3. Practice General safety and first aid	1. First aid for dairy animals 2. Maintaining hygiene and bio security at dairy farm, and disposal of carcass	1. Suggest the items for a first aid kit for dairy animals 2. List out the important methods of disposal of carcass	15	
Total			45	

6. ORGANISATION OF FIELD VISITS

In a year, at least 10 visits to a nearby dairy farm/educational tours should be organised for the students to expose them to the various routine activities undertaken at a good dairy farm.

Visits to a nearby dairy farm should facilitate the students to observe for themselves the following:

Location, Site, Isolation room, Quarantine room, calf room, ration room, heifer room, calving box, young animal room, bull shed, travis, sick animal and veterinary dispensary, post-mortem platform, concentrate and fodder godowns, chaffing shed, silo pits, milk house, manure disposal area, During the visit, students observe and obtain the following information from the owner or the supervisor of the dairy:

- 1. Understand management of animals in heat.
- 2. Identification of various breeds of cattle and buffalo.
- 3. Identification of various breeds of cattle and buffalo improved through the technique of selection.
- 4. Understand the need for livestock housing.
- 5. Understand the optimization of available resources at the farm and housing needs of animals.
- 6. Check if equipment, materials and accommodation are suitable for reception of the livestock, prior to their arrival.
- 7. Dairy farm feed storage structures.
- 8. Comparison of healthy and unhealthy animals.
- 9. Various wellbeing and welfare measures being adopted for the animals.
- 10. Animals infested with external parasites and how they are controlled.
- 11. Understand management of animals in heat.
- 12. Understand various aspects of management of pregnant animal such as nutrition, accommodation etc.
- 13. Observe management of calves such as housing, hygiene, colostrum feeding etc.
- 14. Observe various pre milking, milking and post milking activities.
- 15. Various mastitis detection methods.
- 16. Precautions taken for mastitis.
- 17. Various equipments of a milking machine.
- 18. Parts of the milking machine and their functions.
- 19. Different methods of forage conservation.

7. LIST OF EQUIPMENT AND MATERIALS

The list given below is suggestive and an exhaustive list should be prepared by the vocational teacher. Only basic tools, equipment and accessories should be procured by the schools so that the routine tasks can be performed by the students regularly for practice and acquiring adequate practical experience.

- 1. Electric dehorner
- 2. Burdizzo castrator
- 3. Tagging set
- 4. Tattooing set
- 5. Branding numbers
- 6. Drenching bottles
- 7. Mouth gags
- 8. Muzzle
- 9. Housing models
- 10. Models of different breeds
- 11. Hoof trimmer
- 12. Ropes

- 13. Metal chains
- 14. Bull nose ring
- 15. Bull nose punch
- 16. Bull leader
- 17. Animal awakener
- Artificial insemination (AI)cylinder with liquid nitrogen and semen straw
- 19. Al gun
- 20. Hose pipe
- 21. Grooming brush
- 22. Various feeds and fodders

- 23. Measuring appliances
- 24. Milking bucket
- 25. Post milking teat dip
- 26. Milk can
- 27. Milk strainer
- 28. Broom
- 29. Disinfectants
- 30. bull exerciser
- 31. Medicines
- 32. Thermometer

- 33. Trocar and cannula
- 34. Apron
- 35. Gloves-25 pair
- 36. Gumboots- 25 pair
- 37. Masks- 100
- 38. Dangris 25
- 39. CMT reagent and CMT Paddle for detection of mastitis
- 40. Ph strips

8. VOCATIONAL TEACHER'S/TRAINER'S QUALIFICATION AND GUIDELINES

Qualification and other requirements for appointment of vocational teachers/trainers on contractual basis should be decided by the State/UT. The suggestive qualifications and minimum competencies for the vocational teacher should be as follows:

S.No.	Qualification	Minimum	Age Limit
		Competencies	
1.	Post-graduation in Dairying/	• Effective	18-37 years (as on Jan.
	Animal Husbandry from a	communication	01 (year))
	recognized Institute /University,	skills (oral and	Age relaxation to be
	with at least 1 year work	written)	provided as per Govt.
	experience	Basic computing	rules
		skills	

9. LIST OF CONTRIBUTORS

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